

OCTOBER 2024

# 2024 Smoky Mountain Mobility Conference

**NOVONIX**™



# Providing Revolutionary Solutions to the Battery Industry

## Highlights



Leading U.S. based battery materials and technology company with lower carbon footprint



Binding offtake agreement with **Panasonic Energy** for synthetic graphite production beginning in 2025.



US\$100m Grant from the Department of Energy Manufacturing and Energy Supply Chains Office and US\$103m Qualifying Advanced Energy Project Tax Credit to support Riverside buildout along with strategic investments from **LG Energy Solution** and **Phillips 66**.



Patented all-dry, zero-waste NMC cathode synthesis process demonstrated at pilot scale – reducing cost and environmental footprint.



Battery Technology Solutions provides competitive advantage to accelerate innovation

# NOVONIX™



*Riverside Facility in Chattanooga, Tennessee*



# Competitive Advantage Through Synergistic Operating Structure



**NOVONIX**<sup>TM</sup>  
ANODE MATERIALS

- Leading domestic supplier of battery-grade synthetic graphite
- Large scale and sustainable production to advance North American battery supply chain
- Strategically positioned to accelerate clean energy transition through proprietary technology, advanced R&D and partnerships



**NOVONIX**<sup>TM</sup>  
CATHODE MATERIALS

- Commercializing patented synthesis technology
- Process technology minimizes environmental impact while producing high performance materials
- Pilot line producing samples with total production capacity of up to 10 tpa



**NOVONIX**<sup>TM</sup>  
BATTERY TECHNOLOGY SOLUTIONS

- Develops industry leading Ultra-High Precision Coulometry cell testing equipment
- Offers R&D Services with in-house pilot line, cell testing, and expertise to accelerate customer development programs

# NOVONIX is at the Forefront of Battery Technology

## UHPC Hardware

*Enables Quick Reliable Predictions of Battery Lifetime*



UHPC

## R&D Services

*Materials Development and Characterization*



Analytical materials lab

*Cell Design and Prototyping*



Pouch and cylindrical cell manufacturing pilot line

*Cell Testing*



Diagnostic tools and performance testing

NOVONIX Battery Technology Solutions (BTS) provides cutting edge technology that is highly sought after for R&D services to create the next generation battery — potentially accelerating R&D from years to weeks with proprietary technology



The image shows an industrial facility, likely a refinery or chemical plant, with a large green 'X' graphic overlay on the right side. The facility features a long, narrow corridor with a concrete floor and a white wall on the left. On the right, there are several large, white, rectangular units, possibly storage tanks or processing equipment, arranged in a row. The ceiling is high and has various pipes and structural elements. The overall scene is brightly lit, and the green 'X' graphic is a prominent feature on the right side of the image.

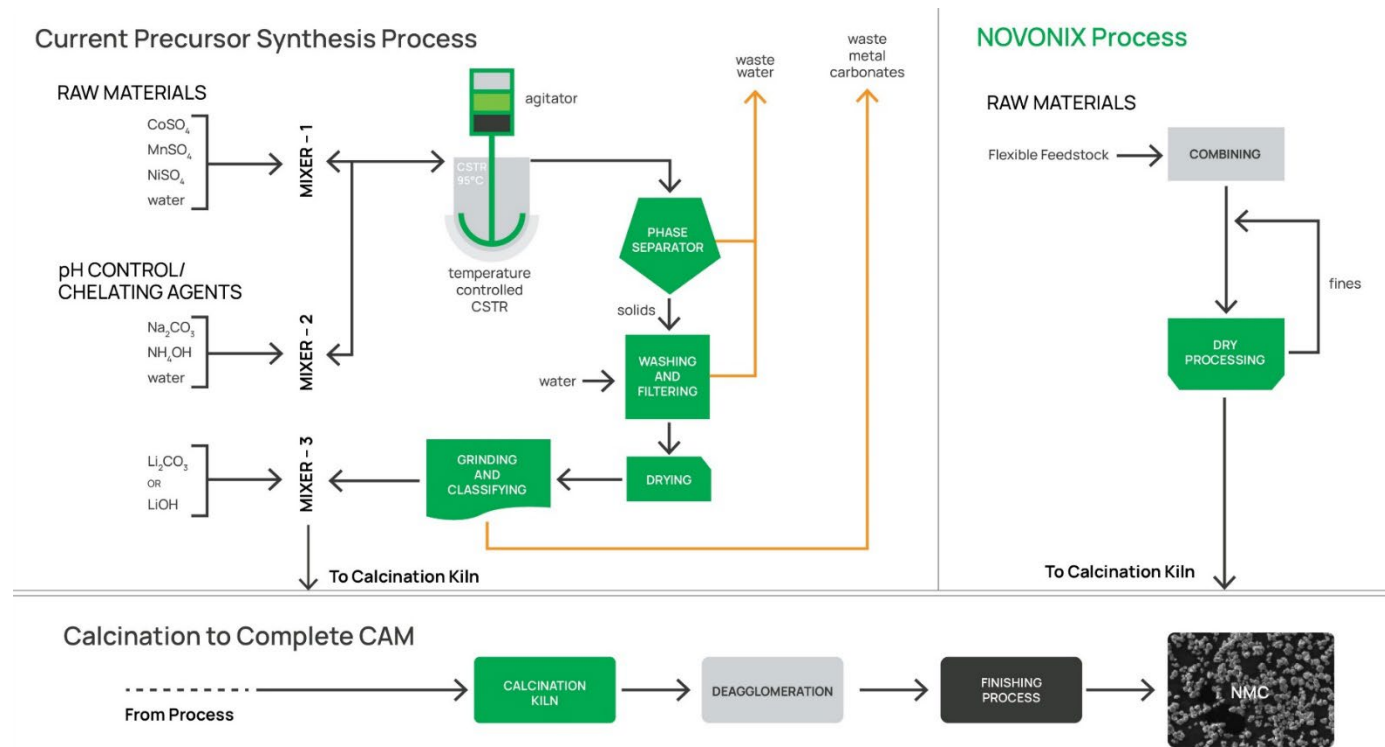
# Cathode Materials

# Patented Cathode Synthesis Provides Clean and Simple Process

## Opportunity Overview

- In 2024 the global cathode active material (CAM) market size value estimated at US\$27B, with a forecasted revenue of >US\$100B by 2030<sup>1</sup>
- Nickel-based cathode material represents about 30-50% of the cost of a battery cell
- Each tonne of cathode powder generates 3,500-15,000<sup>1,2</sup> liters of water waste and 1-2 tonnes of sodium sulphate waste<sup>1</sup>
- With multiple patent applications filed, cathode synthesis technology provides high nickel cathode materials with:
  - Higher yields at lower costs
  - No water waste
  - Flexible input materials

## A Closer Look at the NOVONIX All-Dry, Zero-Waste Synthesis Process



1. Mordor Intelligence, Benchmark Minerals, various Equity Research reports including Bernstein and JP Morgan and NOVONIX estimates

2. J.Power Sources: S. Ahmed, P.A. Nelson, K.G. Gallagher, N. Susarla, D.W. Dees. Cost and energy demand of producing nickel manganese cobalt cathode material for lithium-ion batteries



# Cathode Synthesis: Engineering Scoping Study Results

NOVONIX engaged Hatch to provide a 'Process Comparison Study' by contrasting the **NOVONIX All-Dry, Zero-Waste Cathode Synthesis Process** against conventional cathode synthesis for comparative costs and environmental details.



## Hatch Study Estimated Findings [FEL-1]

**Capital Intensity Lowered by ~30 %**

- Fewer unit operations leads to simplified flowsheet
- Higher mass feed rate due to 'hydroxide-free' feedstock

**Operational Process Expenses Lowered by ~50%**

- Fewer unit operations leads to lower labor costs
- Low-to-no processing reagents
- Lower power consumption
  - More efficient calcination
  - Fewer processing steps
- Lower maintenance costs
- Lower waste treatment costs

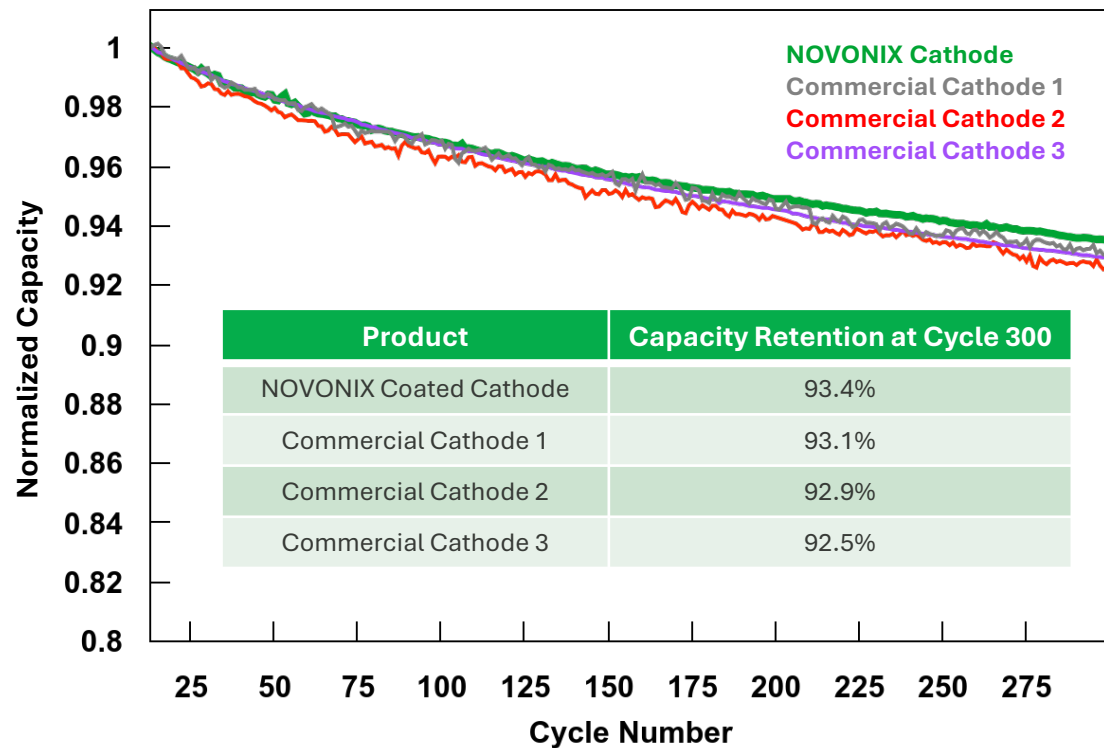
**More Environmentally Friendly process**

- ~27% lower power consumption & CO2 intensity
- ~65% less water usage
- Eliminates production of sodium sulphate biproduct
- No ammonia required removing a significant safety risk

**Note:** Please see Hatch disclaimer shown in Sept 12, 2023 press release on Study description and estimates.

# NMC622 Cathode Cycling Performance Competitive with Commercial Materials

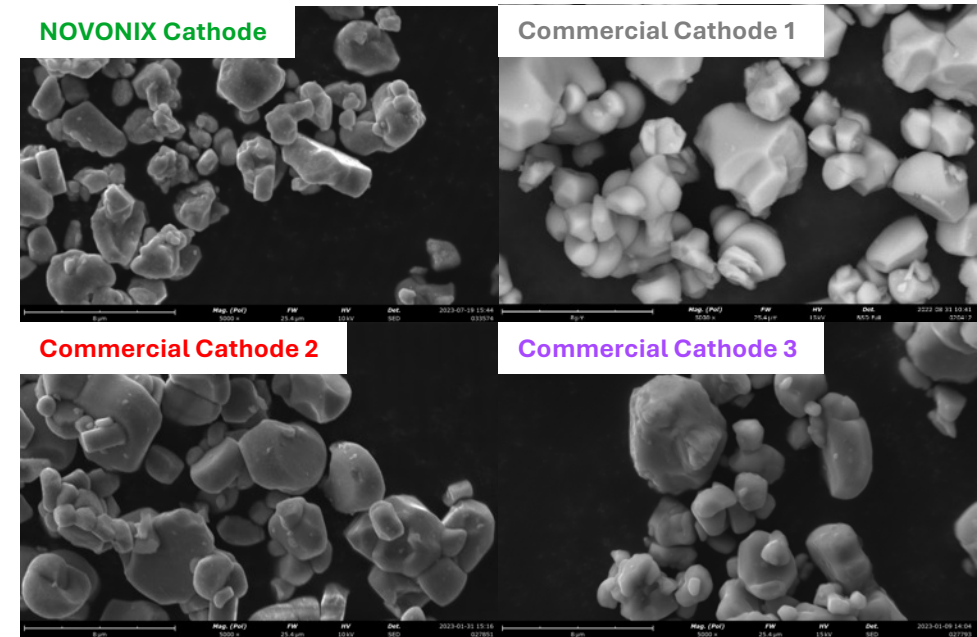
## Full-Cell Cycling Performance of NOVONIX Single-Crystal NMC622



40°C; 2.8-4.3V; 1.2M LiPF<sub>6</sub> EC:EMC:DMC(25:5:70)+3VC; [Charge]: CC-0.33C; [Discharge]: CC-0.33C

## SEM Images of Single-Crystal NMC622

Normalized electrochemical results in 1Ah pouch cell show that surface-coated NOVONIX NMC622 has comparable electrochemical performance to commercial NMC materials





# Anode Materials



# NOVONIX is Localizing the Synthetic Graphite Supply Chain

## NOVONIX Anode Material Progress & Advantages



### Domestic Supply

Producing high-performance synthetic graphite materials sustainably for local supply of Tier 1 battery and OEM customers



### High Performance

Our products are developed to meet or exceed Tier 1 EV OEMs specifications



### Cleaner, More Efficient Technology

Produced with cleaner energy sources with virtually zero emissions and uses no chemicals harmful to the environment



### Strategic Relationships

Leveraging close collaboration with partners and customers to bring our anode materials to market

## Key Strategic Relationships

### Customer Agreements

Anchor Customers for Riverside Facility



### Technology Agreements

Progressing Qualification to Lead to Future Supply Agreements



LG Energy Solution



PowerCo



### Strategic Investors

Invested US\$180 Million



LG Energy Solution



### Strategic Suppliers

Raw Material Suppliers and Technology



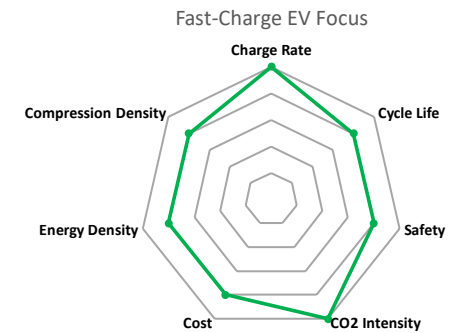
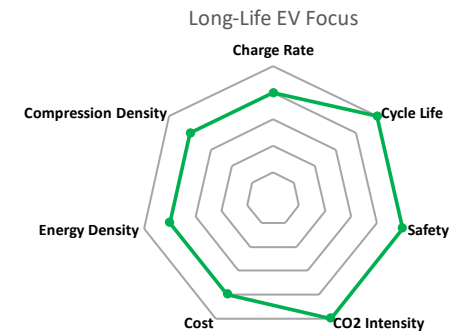
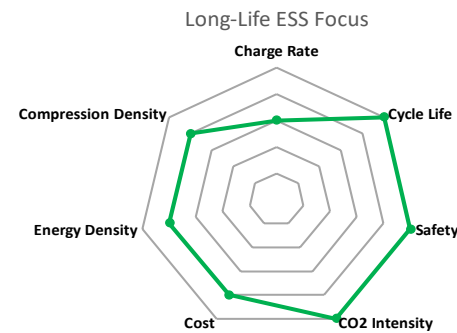
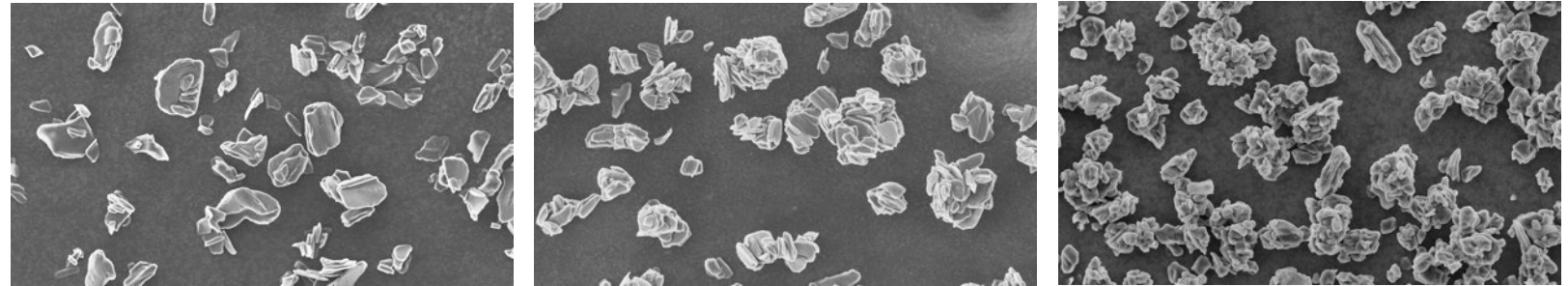


# NOVONIX's Product Technology Advantage

## NOVONIX Advantage

- Applications such as electric vehicles and energy storage systems require differing properties:
  - Fast Charge
  - High Energy Density
  - Long Cycle Life
- NOVONIX's proprietary process provides consistent, high performance synthetic graphite, utilizing low emissions processing
- Life Cycle Assessment<sup>1</sup> demonstrated a ~60% decrease in global warming potential

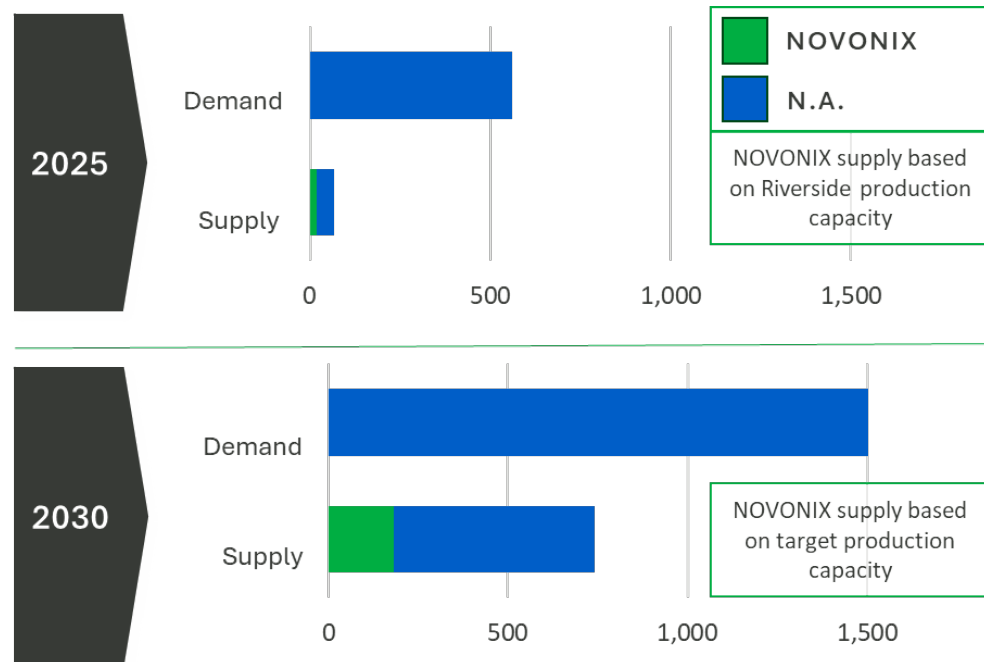
## Product Engineered Specifically for Customers' Needs



1. The Life Cycle Assessment (LCA) conducted by Minviro Ltd. demonstrated a ~60% decrease in global warming potential (GWP) relative to conventional anode grade synthetic graphite versus Chinese product.

# Production Capacity will Benefit From Expected Demand

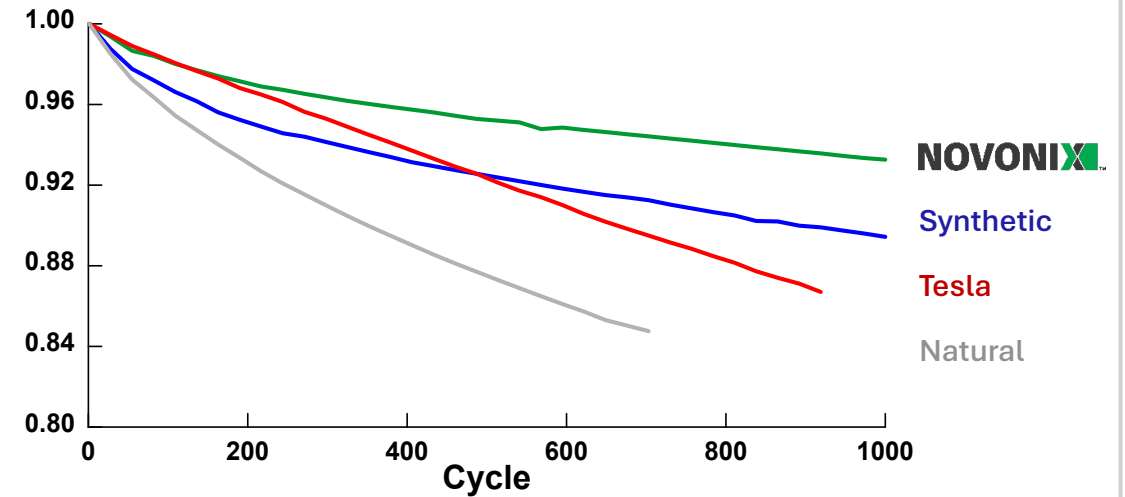
## North American Graphite Shortfall, Ex-China (K tpa)<sup>1</sup>



NOVOXIX has agreements with Panasonic Energy, LGES, Kore Power, and PowerCo (cell manufacturing partners) and their facility plans account for ~42% of North American forecasted customer demand in 2030<sup>1</sup>.

1. Benchmark Minerals Intelligence (August 2024), Company Reports, NOVOXIX estimates.

## Anode Material Outperforms in Testing



- NOVOXIX offers **improved capacity retention** compared to industry leading materials (including a Tesla Model S cell used as a reference benchmark)
- Better capacity retention means **less range loss over time** for an electric vehicle

# NOVONIX has Demonstrated Breakthrough Technology at Mass Production Scale

## Acheson Furnace Facility, China



## NOVONIX Generation 3 Continuous Induction Furnace Systems, Chattanooga, TN





# Enabling Domestic US Supply Chain for EV Battery Grade Synthetic Graphite

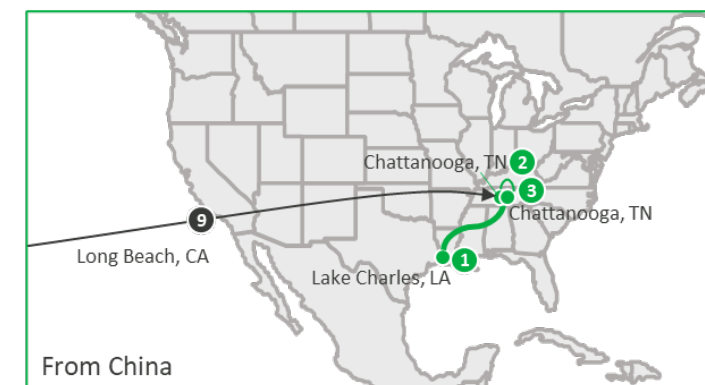
## Chinese Synthetic Graphite Supply Chain

1. Needle coke ships to Qingdao from Humber, UK (12,500 miles)
2. Road transport of precursor to grinding site near Shanghai (450 miles)
3. Road transport of ground needle coke to Inner Mongolia (1,050 miles)
4. Graphitization in Inner Mongolia powered by brown coal with no environmental standards or emissions controls
5. Road transport of graphite to southern China (1,500 miles)
6. Processing of graphite into BAM
7. Land transport of BAM to China port (50 miles)
8. BAM ships to US port in CA (7,300 miles)
9. Land transport of BAM to end-user in TN (1,800 miles)

24,650 Total Miles



## NOVONIX Supply Chain



1. Needle coke transported from Lake Charles, LA to Chattanooga, TN (670 miles)
2. All processing of precursor to BAM in Chattanooga under strict environmental standards
3. Delivery of BAM to end-user in Chattanooga, TN (34 miles)  
*LGES, for illustrative purposes*

704 Total Miles

NOVONIX facilitates a cleaner, more secure, supply chain of high-quality synthetic anode material to the North American market vs. Chinese competitors

# Our Proprietary Graphitization Process, Leading the Clean Energy Transformation



## Inputs

- Clean Power Sources<sup>1</sup>
- Energy input 57% carbon-free (15% renewable) with target to be net-zero by 2050
- Highest Purity Input Materials
- Minimizes emissions and contaminants
- Sourcing Input Materials to use in Electric Vehicles and Energy Storage System Applications that would Otherwise be Used in Higher Emission Sectors



## Process

- Proprietary Furnace Technology
- Increased energy efficiency
- No chemical purification



## Outputs

- NOVONIX's Anode Materials Support Higher Performance Lithium-Ion Batteries Resulting in the Need for Less Future Input Materials
- Negligible Facility Emissions

The Life Cycle Assessment (LCA) conducted by Minviro Ltd. demonstrated a ~60% decrease in global warming potential (GWP) relative to conventional anode grade synthetic graphite produced in Inner Mongolia, China and a ~30% decrease in GWP when compared to the anode grade natural graphite in Heilongjiang Province, China



# Anode Materials Phase 2



# NOVONIX Anode Materials Phase 2

## Greenfield Plan Overview

- A new Greenfield facility is planned to support an initial 30,000 tonnes per annum (tpa) by 2028, with potential to expand up to 75,000 tonnes
- Site selected and being held by state and county in Tennessee
- NOVONIX is advanced in the application process with the DOE Loan Programs Office for financing support for this new facility

## Site Rendering



*Greenfield Site Rendering*

# Goals for the Future of NOVONIX



# Proprietary Process Technologies Lead the Clean Energy Transformation

## NOVONIX ESG Commitment



### Environmental

Our mission is to develop innovative, sustainable technologies and high-performance materials to service the electric vehicle and energy storage industries



### Social

The health, safety, and wellbeing of our employees and the communities we operate in are essential to NOVONIX's success and growth



### Governance

NOVONIX believes corporate governance is central to its business objectives and a critical element contributing to the preservation of shareholder value

## Environmental Benefits of NOVONIX Technology

	Anode Technology	Cathode Technology
Inputs	<ul style="list-style-type: none"> <li>Clean power sources<sup>1</sup></li> <li>High purity input materials</li> </ul>	<ul style="list-style-type: none"> <li>Reduced power requirements</li> <li>No reagents</li> </ul>
Process	<ul style="list-style-type: none"> <li>Proprietary furnace and process technology</li> <li>Increased energy efficiency</li> <li>No chemical purification</li> </ul>	<ul style="list-style-type: none"> <li>Proprietary all-dry, zero-waste cathode synthesis technology</li> <li>Simplified processing requirements and flowsheet</li> </ul>
Outputs	<ul style="list-style-type: none"> <li>Support higher-performance lithium-ion batteries resulting in longer life</li> <li>Negligible facility emissions</li> <li>LCA<sup>2</sup> demonstrated a ~60% decrease in global warming potential</li> </ul>	<ul style="list-style-type: none"> <li>No sodium sulfate waste</li> <li>Eliminates process waste-water</li> <li>Negligible facility emissions</li> </ul>

1. Tennessee Valley Authority, 2022 Sustainability Report notes 52% of power is from carbon-free sources.
2. The Life Cycle Assessment (LCA) conducted by Minviro Ltd. demonstrated a ~60% decrease in global warming potential (GWP) relative to conventional anode grade synthetic graphite versus Chinese product.



# Contact Information

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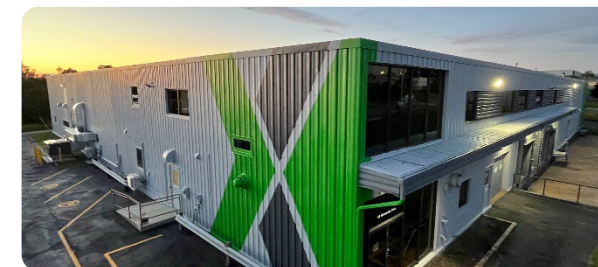
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